



Instructor-led Classroom Courses



Introducing ADR's Instructor-led Classroom Courses

ADR provides a wide range of instructor-led classroom training courses for the procurement professional.

Click on the icon to discover the available course titles.

If you would like to learn more about any of the courses, check mark the box next to each course and send us a copy of this document by clicking the email icon below.





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Course titles

- The Impact of Procurement on Shareholder Value
- Category Management
- Strategic Sourcing Essentials
- Contract Management
- Supplier Relationship Management
- Cost Analysis and Value Management
- Stakeholder Engagement
- Data and Spend Analysis
- Negotiation Skills for competitive markets
- Negotiation Skills for non-competitive markets
- Influencing Skills
- Project Management for Procurement
- Strategic Sourcing Leadership
- Risk Management
- Supplier Financial Analysis
- Supply Market Analysis
- Tendering contracts, bidding, evaluation and selection
- Procurement Legal Aspects
- Supply Chain Management
- Global Best Practices in Procurement
- Procurement and Contract Audit
- The Virtual Supplier Visit
- Strategic Sourcing Leadership

Duration

- 2 days
- 2 days
- 2 days
- 2 days
- 2 days
- 2 days
- 2 days
- 1 day
- 2 days
- 2 days
- 2 days
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- 2 days
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- 1 day
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- 2 days

