



Instructor-led Webinar Courses



Introducing ADR's Instructor-led Webinar Courses

ADR provides a wide range of instructor-led webinar training courses for the procurement professional.

Click on the icon to discover the available course titles.

If you would like to learn more about any of the courses, check mark the box next to each course and send us a copy of this document by clicking the email icon below.





Instructor-led
Webinar Courses



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Course titles

- Category Management
- Stakeholder Engagement
- Business Needs Analysis
- Supply Market Analysis
- Opportunity Analysis
- Price and Cost Analysis
- Managing Requests for Information (RFI)
- Managing Requests for Proposal (RFP)
- Supplier Evaluation
- Negotiation
- Supplier Performance Measurement
- Supplier Relationship Optimization
- Supplier Financial Analysis
- Influence and Information Control
- Contracting and Contract Management
- Demand Management
- Risk Management
- Procurement's Impact on Shareholder Value
- Ethical Sourcing and Sustainability

Duration

- 3 x 90 mins
- 1 x 90 mins
- 1 x 90 mins
- 1 x 90 mins
- 1 x 90 mins
- 3 x 90 mins
- 1 x 90 mins
- 1 x 90 mins
- 1 x 90 mins
- 3 x 90 mins
- 3 x 90 mins
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